

Report no. 30/2018

Date: 2018-10-29

Legal basis: Art. 17 par. 1 of Regulation (EU) 596/2014 of the European Parliament and of the Council of 16 April 2014 on market abuse (market abuse regulation) and repealing Directive 2003/6/EC of the European Parliament and of the Council and Commission Directives 2003/124/EC, 2003/125/EC and 2004/72/EC

Subject: Pre-selected consolidated financial data for ABC Data Group for the third quarter and for the first three quarters of 2018

The Management Board of ABC Data S.A (hereinafter referred to as the Company), hereby makes publicly available pre-selected consolidated financial data pertaining to ABC Data Group.

Third quarter of 2018

Revenues PLN 1,096.1 million

Gross profit on sales: PLN 59.9 million

EBITDA: PLN 11.1 million

Profit from EBIT operating activities: PLN 9.6 million

Net profit: PLN 4.9 million

First three quarters of 2018:

Revenues PLN 3,090.0 million

Gross profit on sales: PLN 166.6 million

EBITDA: PLN 13.2 million

Normalized EBITDA: PLN 21.7 million

Profit from EBIT operating activities: PLN 8.7 million

Net loss: PLN 2.4 million

Net debt: PLN 98.8 million

The most important factor that positively influenced the level of consolidated sales revenue and gross margin in the third quarter of 2018 and, on a cumulative basis, since the beginning of the year were high sales in the hardware and value-added distribution segments at ABC Data S.A., as well as sales of products from leading smartphone manufacturers, i.e. Apple and Xiaomi, and in the gaming segment (in particular in the third quarter of 2018). In turn, lower sales of components, audio/video appliances, household appliances and tablets had a negative impact on the generated revenue.

In the first three quarters of 2018, the Company generated normalized EBITDA amounting to PLN 21.7 million (excluding one-off events that occurred in the first half of 2018 and exchange rate fluctuations). This result remains at the similar level to the result generated in the corresponding period of the previous year (PLN 22.5 million), despite the high baseline associated primarily with high demand for graphics cards in the third quarter of 2017.

An extended consolidated financial report for the third quarter of 2018 will be published on 15 November 2018., which was announced by the company in the current report no. 3/2018 of 11 January 2018.

Date	Surname, name	Title/function
2018-10-29	Ilona Weiss	President of the Management Board
2018-10-29	Andrzej Kuźniak	Vice-President of the Management Board