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Press release

ABC Data will pay over PLN 10 million of advance dividend

All conditions for making an advance payment for the dividend predicted for 2017 were fulfilled. The entitled shareholders of the company can expect payment of over PLN 10 million, which means PLN 0.08 per share. In recent years, ABC Data has paid over PLN 189 million in total, achieving the highest rate of dividend in Poland, which equalled to 9.9% in average between 2011 and 2015.

As announced, the Management Board of ABC Data decided on paying the shareholders of the company the amount of PLN 10,021,351.92 in total, i.e. PLN 0.08 (eight grosz) per share. The advance payment will be paid on 15 December 2017, and the shareholders entitled to receive it will be determined on 8 December. The amount of the advance payment will be decreased by the amount associated with own shares of ABC Data. The number of shares covered by the dividend is 125,266,899 and will be decreased by the number of own shares of the company, which is 2,672,349 shares.

All conditions for making an advance payment for the dividend for 2017 were fulfilled. Those included, *inter alia*, entering the modifications of the ABC Data Articles of Association, which authorize the management board of the company to pass a resolution on making an advance payment to the shareholders for the predicted dividend at the end of the fiscal year 2017 as well as a decision of the General Meeting of Shareholders about creating a reserve for financing advance payments.



— We have kept our word to shareholders. The dividend policy of ABC Data has never changed, even though we decided not to pay dividend for 2016 — said Ilona Weiss, President of the Management Board of ABC Data. — As the management board we always perform a detailed analysis of company's standing and we make optimum decisions for the company. Very good financial results for 3rd quarter 2017, current situation of the industry and clear improvement of relations with financial institutions did also favour taking the decision about making the advance payment — Ilona Weiss adds.

ABC Data has been paying dividend since the beginning of its listing on the Warsaw Stock Exchange. In recent years, ABC Data has paid over PLN 189 million in total, achieving the highest rate of dividend in Poland, which equalled to 9.9% in average between 2011 and 2015. The purpose of company's dividend policy is to optimally shape the structure of the own capital, taking into account the return on capital and its cost as well as capital requirements related to development. It also gives grounds for the decisions taken by the Management Board.

At the end the 3rd quarter of 2017, EBITDA and EBIT of the ABC Data group of companies have more than doubled and the net profit has tripled (y/y). During that time, the company had PLN 15.7 million of consolidated EBITDA, PLN 14.3 million of EBIT and PLN 9.2 million of net profit. In the 3rd quarter this year, the Group has also significantly increased the profitability on sales and achieved the margin of over 6%. ABC Data maintains its strong market position in Poland and in CEE area. In the 3rd quarter 2017, it has seen an increase of sales revenues in most markets, where it is directly present. Higher revenues came with a high level of margin on sales, which was above the market average. Currently the ABC Data Group continues its actions aiming at developing of key areas of growth: mobile, value-added services, cloud platform and e-commerce services.



About ABC Data S.A.

ABC Data S.A. is a leading provider of IT equipment and services and consumer electronics in the CEE region. As the only company in the industry, it operates directly in eight countries of Central and Eastern Europe. The company successfully creates market trends and systematically expands its portfolio with products in the area of new, innovative technologies. Thanks to many years of investments in online client service platforms, the distributor has nowadays a leading position in B2B online sales. In the years 2009-2017, ABC Data was awarded seven times with one of the industry's most important awards, i.e. the EMEA Channel Academy award for the best distributor of the CEE region. It has become a member of GTDC, a prestigious association of the largest IT distributors in the world, as the first company in Poland. Since 2010, it has also been listed on the Warsaw Stock Exchange.

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