



Warsaw, 20 February 2018

Press release

## Arkadiusz Lew-Kiedrowski Appointed New Vice-President of the Board of ABC Data for E-commerce, IT and Logistics

The Supervisory Board of ABC Data S.A. extended the company's management board to include three persons. Starting from 1 March 2018, Arkadiusz Lew-Kiedrowski will take up the position of vice-president of the board for a three-year term. The decision is the result of the company's rapid growth in areas such as e-commerce and new logistics solution deployments.

The new vice-president will be responsible for IT, logistics, implementing an ERP system within the group, as well as for e-commerce solutions. It is currently one of the key areas of ABC Data's growth. The company has been a pioneer in e-commerce solutions in Poland and years of experience allow it to set standards in B2B electronic customer support. In addition, ABC Data continuously improves its systems for online customer support. Arkadiusz Lew-Kiedrowski's broad competences will provide major support for the company's management board in introducing solutions aimed at automation and digitization of business processes.

*"ABC Data has always actively responded to market changes and customer needs. We are looking for new solutions which, by leveraging new technology, allow us to optimise business processes. Such approach is necessary in a large company such as ABC Data, and the benefits are visible both within and beyond the organisation,"* says



Ilona Weiss, President of the Board, ABC Data S.A. *“The knowledge and experience which Arkadiusz Lew-Kiedrowski is bringing to the Management Board perfectly complement our competences. His vast knowledge of IT system deployments and business process automation and digitisation will surely be invaluable for the company in achieving its ambitious plans on all markets it operates on,”* explains Ilona Weiss.

The new technology market is transforming at a massive scale and speed. ABC Data continuously adapts to the changes by developing new competences. Thanks to this, it is one of the first companies in Poland to go beyond traditional distribution. Flagship examples of this approach include m-InterLink, i.e. the mobile sales application, and the development of the company’s cloud portfolio.

*“Mobility and digitisation are trends which affect all of us, including the communities and organisations we are part of. Those who learn to take advantage of the emerging opportunities faster than others, will become trendsetters. ABC Data focuses on integrating its business processes with the digital mobile world,”* says Arkadiusz Lew-Kiedrowski, Vice-President of the Board, ABC Data S.A.

Arkadiusz Lew-Kiedrowski is an experienced manager who has coordinated numerous projects related to business process automation and digitisation and implementing IT systems as business consultant, software vendor and manager of companies operating fully based on information technology. He has more than 20 years’ professional experience gained in many managerial and executive positions, among others in Sygnity S.A., Link4 Towarzystwo Ubezpieczeń S.A., Link4 Life Towarzystwo Ubezpieczeń na Życie S.A., Deloitte Business Consulting S.A, and Andersen Business





Consulting S.A. Mr. Kiedrowski is a graduate of Warsaw University of Technology and has a MBA degree of University of Chicago – Booth School of Business.

#### **About ABC Data S.A.**

ABC Data S.A. is a leader in modern distribution of IT equipment and consumer electronics in the CEE region. It is the only distribution company to directly operate in eight countries in Central and Eastern Europe. The company successfully sets market trends and continuously expands its portfolio with new, innovative technology products. Thanks to many years of investing in online customer support platforms, today the distributor is a leader in online B2B sales. In the years 2009-2017 ABC Data received EMEA Channel Academy seven times, i.e. the award for the best distributor in the CEE region. As the first company from Poland, it became member of GTDC, a prestigious association of the world's biggest IT distributors. Since 2010 it has also been listed on the Warsaw Stock Exchange.

#### **Media contacts:**

Agnieszka Forasińska

ABC Data S.A.

[Agnieszka.Forasinska@abcdata.eu](mailto:Agnieszka.Forasinska@abcdata.eu)

+48 22 591 67 83