



Warsaw, 13 May 2019

Press release

ABC Data's sales revenue in April 2019

In April 2019, the estimated consolidated sales revenue generated by ABC Data Group amounted to PLN 316 million. The estimated consolidated revenue for the period January - April 2019 amounted to PLN 1,347 million cumulatively.

The estimated sales results generated by ABC Data in April 2019 are about 8% higher compared to April 2018 (+22.7 million). Sales in the first four months of 2019 amounted to PLN 1,347 million, which means a 4% increase compared to the results achieved in the same period last year (+50.6 million). Due to implementation of the International Financial Reporting Standard (IFRS) 15, the comparative data for the period January - April 2018 have been modified to cover agency sales for the said period.

In April 2019, the largest increase in sales was again recorded by ABC Data Group in the area of new mobile technologies (+58% y/y). Y/y sales in the area of components and hardware were at a similar level as last year, while lower sales were recorded in the VAD area. Considering the first four months of 2019, the area of new mobile technologies recorded a 58% increase in sales year-on-year.

– In April 2019 we observed the continuation of the trend of dynamic sales increase in the area of mobile technologies. This results from consistent broadening of our portfolio of smartphones, accessories and IoT devices. We are planning not only to continue cooperation with existing Partners, but also to include new brands, which we will introduce to the markets in which we operate – says Ilona Weiss, President of the Management Board of ABC Data S.A.



About ABC Data S.A.

ABC Data S.A. is a leading IT hardware distributor in Central and Eastern Europe. It is the only company in the industry that operates directly in eight CEE countries. The company successfully sets market trends and systematically expands its portfolio with products relying on new, innovative technologies. Thanks to many years of investing in online customer service platforms, today ABC Data S.A. enjoys the leading position in the field of online B2B sales. From 2009 to 2018, ABC Data S.A. received eight awards for the Best IT Distributor in the CEE region given out by EMEA Channel Academy: one of the most important industry distinctions. It is the first Polish company that became a member of GTDC, a prestigious association of the largest IT distributors in the world. From 2010, ABC Data has been listed on the Warsaw Stock Exchange.

Contacts with media:

Piotr Piotrowski, ccgroup sp. z o.o.

piotr.piotrowski@ccgroup.pl

+48 697 613 010